

Frank Keefer Tips

- **Out of Vogue – Business Opportunity**
- **In Vogue – Venture /enterprise/ project, proposal.**
- **I'm working on an interesting business project and Im looking for an associate who can meet some specific requirements.**
- **Are you receptive to considering something outside of what you're currently doing?**

Answer: We offer a management training program that leads to a six figure income. Would you know anyone who would be interested?

Great for HP's – When speaking about the marketing plan: We can later expand through referrals that can lead us to an ongoing royalty program or royalty stream.