

Costs of Owning an UnFranchise

START UP COSTS

- Distributorship - \$99.95
 - UFMS (UnFranchise Management System) - \$20.00 per month on Transfer Buy
 - Product Cost – 300 BV – approx \$450, depending on what you choose, plus shipping (7.5%), administrative fee (2% of retail value) and tax.
 - Supplies - \$200 for UFO Kit code #1526
 - Brochures and other supplies – optional
 - Ticket to the next event – range from \$25 (Local Seminar) - \$195 (Leadership School or Int'l Convention) (\$260 Gala ticket at Int'l Convention is optional)
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This section shows monthly costs (most of which are products and things that you would be buying anyway from grocery stores and malls). These do not go higher than what you see here, not matter how much money you are making.

UNFRANCHISE MANAGEMENT SYSTEM AND VOICEMAIL

(\$20 for UFMS and \$9.95 + for the 800# voicemail system called PatLive) .

E-COMMERCE – Free unless you want full access, then the cost is \$9.95 monthly and 2.37% interest rate per transaction & \$.55-\$.65 authorization fee per transaction (subject to change).

TRANSFER BUY - BV

Ranges from 50 BV – 150 BV per month depending on your income status in the BV plan:

- Distributor – 50 BV per month – Approx \$70/month
- Coordinator – 100 BV per month – Approx \$140/month
- Executive Coordinator and higher – 150 BV per month - Approx \$210/month. BV requirements do not increase beyond 150 BV per month.

TRANSFER BUY – IBV

Ranges from 10 IBV – 30 IBV per month depending on your income status in the IBV plan:

- Distributor – 10 IBV per month – Approx \$15/month
 - Coordinator – 20 IBV per month – Approx \$30/month
 - Executive Coordinator and higher – 30 IBV per month - Approx \$45/month. BV requirements do not increase beyond 150 BV per month.
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"TUITION" – NMTSS (National Meeting Training & Seminar System) –Ongoing educational costs incurred over time and are very affordable. This is an "earn while you learn" process (almost like an internship).

- Second Looks (2L's) - \$5.00 (recommended 2 kick-offs or 2L's per month)
- Basic 5 (B5) and New Distributor Training (NDT) - \$10.00 (\$15.00 for the first time only to get certificate) - Recommended once per month
- Executive Coordinator Certification Training (ECCT) - \$50.00 first time only, \$25.00 for retakes – Recommended 2-4 times per year
- Local Seminars (Sat/Sun 9-5) - \$25.00 – Recommended 1X per month when there is no other seminar
- District Rally (Sat 9-5) - \$40.00 – Recommended once per year
- Regional Convention (Fri, Sat, 1/2 day Sun) - \$65 – Recommended once per year
- Leadership School (Thurs, Fri, Sat in Miami, FL) - \$195 plus expenses (hotel, airfare, gas, food, etc)
- International Convention (Thurs, Fri, Sat, Sun in Greensboro, NC) - \$195/\$260 Gala Dinner (optional) plus expenses (hotel, airfare, gas, food, etc)

OPTIONAL SPECIALIZED TRAININGS

- Motives Cosmetics
 - Motives 2Ls - \$5.00
 - Motives Day 1 and Day 2 - \$50.00 each full day (plus supplies needed)
 - Beauty Basics trainings - \$15.00 each
- Internet Trainings
 - Internet Certification Training (ICT) - \$50.00 full day
 - WebCenter Training (WCT) and Advanced WebCenter Training (AWCT) - \$50.00 full day
- Product Symposium - \$200.00 for 3 full days in Greensboro, NC – occurs annually

SUPPLIES - Replenished as needed.